

From dorism Mon Apr 23 14:45:27 1990
To: richardf
Subject: Austin Bell
Cc: melvinh
Date: Mon Apr 23 14:44:42 1990

Thanks Richard. As per our discussion, I'll give Chaz the following quote:

DOS 4/Shell and Win 3 @ \$45 per system, at a 50K annual a/c
one year license term
VERY LOW due on signing (even waive it, if necessary)

I'll let you know what his response is, and take it from there. Somehow
we'll get this business!

doris

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