

SUSAN ZIELE  
EXHIBIT  
DATE 10/19/90  
WITNESS

File: c:\brads\mail\box.fld  
Messages: 1

##### 835

From: carla Fri Nov 9 07:55:51 1990

To: richab

Cc: bradc brads

Subject: Re: Intel Leptop

Date: Fri Nov 09 07:55:53 1990

Who did this mail originate from? Where is the data coming from?

We can use influence with Mouse and Grove to kill any DR threat provided that we agree to work to meet schedule and feature needs. They may just be using this to negotiate.

Which group at Intel is this?

>From: richab Fri Nov 9 07:07:17 1990

To: bradc brads

Subject: Intel Leptop

Cc: carla

Date: Fri Nov 9 07:06:55 1990

Were you aware of this Intel PCEO laptop and the DR DOS threat?

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INTEL PCEO DISCUSSIONS

This is strictly CONFIDENTIAL information! They will be releasing a new laptop product on 10/21/91 utilizing the Genesis 386 SL component. Initially only 2 OEM's with the remainder going direct. They will simultaneously release in 6 languages including Kenji. Forecast of 30K units for the remainder of '91, 300K-450K units for '92, and 750K-1M units for '93. It will be a Windows integrated product with instant-on capability due to flash file system, ROM DOS and ROM Windows are not of particular value due to the solid state disk. Power management is crucial. A decision will be made by November 26 whether to utilize DR-DOS or MS-DOS. The decision will depend on power management and features. We currently are in the process of gathering bodies for a 11/20 visit to Redmond to make our pitch to them and avoid losing this O/S design win. Also, due to their release dates, our availability schedules are critical. This includes power management features of DOS 5.0 and power management (if exlata) features of Windows 3.1. You are welcome to participate in this event.

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